

Exclusion request voestalpine Stahl

(a) + (b) Name for the product (HTS number), Description of the product

ALFORM High Strength Low Alloy - Other Alloy Hot Rolled in Coils or Cut to Length (Sheets)

ALFORM 700 (100,000psi) High Strength Low Alloy Hot Rolled in Coils

U.S. TARIFF's:

7225.30.70.00 of thickness of less than 4.75mm in Coils

7225.30.30.50 of thickness of 4.75mm or more in Coils

7225.40.70.00 of a thickness of less than 4.75mm Cut to Length (not in Coils)

7225.40.30.50 of a thickness of 4.75mm or more Cut to Length (not in Coils)

(c) Basis for Exclusion Request

Limited supply because of only one or may be two U.S. suppliers depending of the success of the U.S. Steel trials. Lack of chance to switch between producers in case of production or quality issues.

(d) U.S. Producers

LTV, Indiana Harbor, IN

U.S. Steel (produced materials approx. 4 years ago and is now doing trials again)

Producers have been listed based on the experience of the Customer and the Mill.

Foreign Producers in addition to voestalpine STAHL

Ipsco, Canada

SSAB, Sweden

Hoogovens (Corus Group)

Thyssen/Krupp, Germany

Usinor (Newco Group)

Producers have been listed based on the experience of the Customer and the Mill.

(e) Estimates Consumption 1996-2000

1996	5,000mt	\$2,650,000
1997	5,000mt	\$2,650,000
1998	5,000mt	\$2,650,000
1999	10,000mt	\$5,300,000
2000	15,000mt	\$7,950,000

Estimates have been made based on the experience of the Customer and the Mill..

Estimates Consumption 2001-2005

2001	25,000mt	\$13,250,000
2002	35,000 - 40,000mt	\$18,550,000 - \$21,200,000
2003	55,000 - 60,000mt	\$29,150,000 - \$31,800,000
2004	75,000 - 80,000mt	\$39,750,000 - \$42,400,000
2005	90,000 - 95,000mt	\$47,700,000 - \$50,350,000

Estimates have been made based on the experience of the Customer and the Mill.

(f) U.S. Production 1996-2000

1996	2,500 - 3,000mt
1997	2,500 - 3,000mt
1998	3,000mt
1999	6,000 - 7,000mt
2000	7,000 - 8,000mt

Estimates have been made based on the experience of the Customer and the Mill.

(g) Availability of Substitute Products

According to the customer there is no substitute with the same yield strength available for the product. Only significantly lower yield strengths (i.e.. Grade 80) are available on the market. The customers (i.e. producers of truck trailers and crane manufacturers) are seeking to increase the yield strength to save on weight.

US-Customers for this product - Contacts:

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